



U.S. General Services Administration



GSA OSDBU Overview

Small Business Technical Advisor
Regional Small Business Advocacy and
Engagement Division (ES3)
Office of Small and Disadvantaged Business
Utilization (OSDBU)

TOPICS

- Glossary of Terms
- GSA OSDBU Overview
- Agency Overview
- Accessing Federal Contract Opportunities
- Forecasting of Contracting Opportunities
- Guidance on Section 889: Supply Chain Security
- Small Business Resources & Events
- Recap



Agency Overview

Glossary of Terms

- **GSA** – General Services Administration
- **OSDBU** – Office of Small and Disadvantaged Business Utilization
- **FSS** – Federal Supply Schedules (Includes VA’s 9 schedules)
- **MAS** – Multiple Award Schedules (Only GSA schedules)
- **PBS** – Public Building Service
- **IDIQ** – Indefinite Delivery, Indefinite Quantity
- **BPA** – Blanket Purchase Agreement
- **GWAC** – Governmentwide Acquisition Contract
- **GSA MAS Program** – General Services Administration Multiple Award Schedule Program
- **GSA Schedule** – Abbreviated form of the program name.
- **Schedules Program** – Abbreviated form of the program name.
- **GSA Schedule** – The breakdown into categories: such as “Information Technology”, “Furnishings”, etc.
- **NAICS** – North American Industry Classification System.
- **SIN** – Special Item Number. (Based on NAICS Codes.)

OSDBU Overview

Office of Small and Disadvantaged Business Utilization (OSDBU)

According to the Small Business Act as amended by Public Law 95-507, the Office of Small & Disadvantaged Business was established to:

- Advocate, within each Federal Executive Agency, for the maximum practicable use of all designated small business categories within the Federal Acquisition process.
- Ensure inclusion of small businesses as sources for goods and services in federal acquisitions as prime contractors and subcontractors.
- Manage the small business utilization programs for each respective organization.

<https://www.gsa.gov/small-business>



**EXPANDING
OPPORTUNITIES FOR
SMALL BUSINESSES**

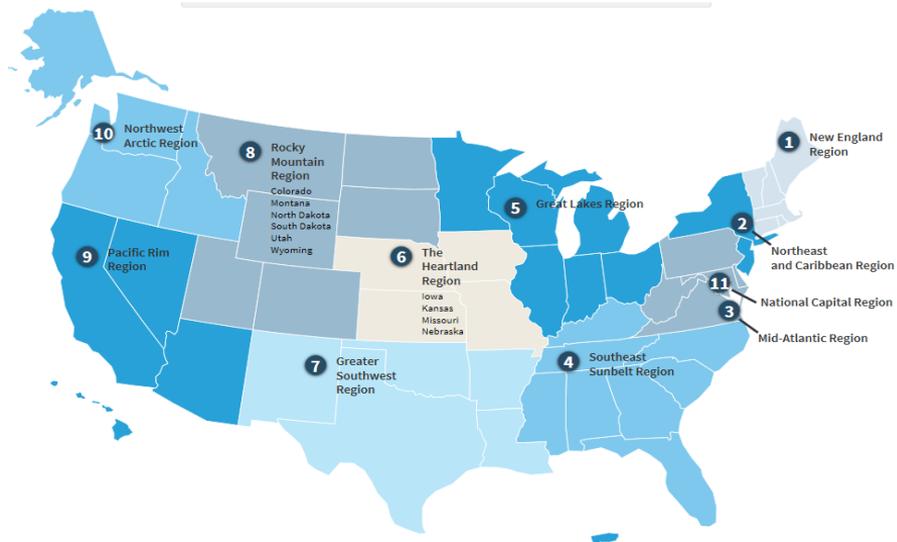
OSDBU Overview (Cont.)

Office of Small and Disadvantaged Business Utilization (OSDBU)

- Small Business Goaling
- Small Disadvantaged Business (SDB)
- 8(a)
- Women-owned Small Business
- Historically Underutilized Business Zone (HUBZone)
- Veteran-owned Small Business
- Service Disabled Veteran-owned Small Business
- Small Business
- Subcontracting Program
- Forecast of Contracting Opportunities

UPDATE: SBA's Veteran Small Business Certification Program is now open: www.sba.gov/vetcert

SBA Fact Sheet on "How to apply for certification":
<https://www.sba.gov/brand/assets/sba/resource-partners/Preparing-for-certification-VetCertFactSheet-508c.pdf>



<https://www.gsa.gov/about-us/contact-us/small-business-support>



OSDBU Overview (Cont.)

GSA Small Business Support

Name	Phone	Email	Region
Anthony Caruso Small Business Specialist	213-200-0946	Anthony.caruso@gsa.gov	CA, NV, AZ, HI
Lori Falkenstrom Small Business Specialist	510-637-1413	Lori.Falkenstrom@gsa.gov	CA, NV, AZ, HI
Jerry Smith Small Business Specialist	617-565-8102	Jerry.d.smith@gsa.gov	CT, MA, ME, NH, RI, VT
Kimberly Hutchinson Small Business Specialist	312-353-1889	Kimberly.hutchinson@gsa.gov	IL, IN, MI, MN, OH, WI
Paula Mensah Small Business Specialist	404-387-1570	Paula.l.mensah@gsa.gov	AL, FL, GA, KY, MS, NC, SC, TN
Helena Koch Small Business Specialist	215-518-9778	Helena.koch@gsa.gov	DE, MD, NJ, PA, VA, WV
Albert Garza Small Business Specialist	817-978-2828	Albert.Garza@gsa.gov	AR, LA, NM, OK, TX
Major George, Jr. Small Business Specialist	404-215-6740	Major.george@gsa.gov	AL, FL, GA, KY, MS, NC, SC, TN

<https://www.gsa.gov/about-us/contact-us/small-business-support>

OSDBU Overview con't.)

Breaking News July 20, 2023: GSA receives an A+ rating from the SBA.

Category	Dollars (\$)	Goal (%)	Achievement (%)
Small Business (Overall)	\$2.829B	34%	47.51%
Small Disadvantaged Business (SDB)	\$1.325B	21%	22.25%
Woman Owned Small Business (WOSB)	\$589.3M	5%	9.90%
Service Disabled Veteran Owned Small Business (SDVOSB)	\$557.7M	3%	9.37%
HUBZONE	\$408.8M	3%	6.86%



OSDBU Overview con't.)

Current GSA Total Eligible Spend (FY23):
\$4,788,386,935

Category	Dollars (\$)	Goal (%)	Achievement (%)
Small Business (Overall)	\$2.258B	33%	47.17%
Small Disadvantaged Business (SDB)	\$870.0M	21.9%	18.17%
Woman Owned Small Business (WOSB)	\$420.8M	5%	8.79%
Service Disabled Veteran Owned Small Business (SDVOSB)	\$566.3M	3%	11.83%
HUBZONE	\$206.1M	3%	4.30%

Agency Overview

The U.S. General Services Administration (GSA) is one of the federal government's largest buyers, contracting for billions of dollars' worth of products and services each year for its U.S. government "customers." These customers include most agencies of the executive, judicial, and legislative branches and federal government and military facilities worldwide.

GSA rents, builds, furnishes, and maintains government offices and buys products ranging from pens to state-of-the-art computers. GSA also contracts for services as varied as trash removal and information technology.

www.gsa.gov

Mission-
"Deliver value and savings in real estate, acquisition, technology, and other mission-support services across government."



Buying & Selling

Explore options for buying from or selling to the government.



Real Estate

Find information related to GSA leased and owned buildings.



Policy & Regulations

Get policy advice based on travel, management or acquisition regulations.



Small Business

Become a contractor or subcontractor and pursue opportunities to sell to the government.



Travel

Get travel reimbursement rates such as per diem, meals and incidental expenses, and mileage.



Technology

Purchase IT or telecommunications using solutions like Schedule 70, Federal Relay or Governmentwide Acquisition Contracts.

<https://www.gsa.gov/forbusiness>

Agency Overview con't

Who Are GSA's Customers?



Public Buildings Service (PBS)

As the landlord for the civilian federal government, PBS acquires space on behalf of the federal government through new construction and leasing, and acts as a caretaker for federal properties across the country.

PBS owns or leases 8,800 assets, maintains an inventory of more than 370 million square feet of workspace, and preserves more than 500 historic properties.

<https://www.gsa.gov/pbs>

What does PBS Procure?

- Construction
- A&E Services
- Janitorial
- Landscape
- Interior Design
- Asbestos Removal
- HVAC
- Lighting
- Security
- Window Washing
- Painting
- Electrical
- Lease

Where are the PBS Opportunities?

- GSA Forecast
- GSA Subcontracting
- Sam.gov
- GSA Multiple Award Schedules (MAS)
- Indefinite Delivery Indefinite Quantities (IDIQ)

Federal Acquisition Services (FAS)

GSA is America's only source solely dedicated to procuring goods and services for government.

As an integral part of GSA, FAS possesses unrivaled capability to deliver comprehensive products and services across government at the best value possible

<https://www.gsa.gov/fas>

What does FAS Procure?

- Environmental
- Moving Services
- Staffing
- Information Technology
- Transportation
- Law Enforcement Equipment
- Furniture
- Professional Training
- Telecom & Network Services
- Travel Services
- Emergency Preparedness & Response Equipment
- And Much More...

<https://www.gsaauctions.gov>

Where are the FAS Opportunities?

- GSA Forecast
- GSA Subcontracting
- Sam.gov
- GSA Multiple Award Schedules (MAS)
- Indefinite Delivery Indefinite Quantities (IDIQ)
- Governmentwide Acquisition Contracts (GWAC)

GSA Multiple Award Schedules (MAS)

- The GSA Multiple Award Schedule (MAS) Program, also referred to as the “Schedule,” is the premier contract vehicle for the federal government.
- The Schedule Program is a long term governmentwide contract between commercial suppliers and the federal government.
- Suppliers give federal, and in some cases state and local buyers (including tribal governments and some educational institutions), access to millions of commercial products and services at negotiated ceiling prices.
- Schedule purchases represent approximately 21 percent of overall federal procurement spending--approximately \$42 Billion per year.

- ✓ A contract
- ✓ Another arena to bid on opportunities
- ✓ Increases visibility to government customers
- ✗ Not a certification
- ✗ No guaranteed sales
- ✗ Not mandatory to do business with the government
- ✗ Not mandatory for other agencies to use
- ✗ Not used for Construction (236220)

GSA Multiple Award Schedules (MAS)

THE GSA MAS INCLUDES SERVICES AND PRODUCTS IN THE VARIOUS INDUSTRIES LISTED BELOW:

- Professional Services Schedule
- Facilities Maintenance & Management
- Automotive Superstore
- Office, Imaging and Documents Solutions
- Transportation, Delivery, and Relocation Solutions
- Hardware Superstore
- Photographic Equipment – Cameras, Photographic Printers and Related Supplies and Services (Digital and Film-Based)
- General Purpose Commercial Information Technology Equipment, Software and Services
- Furniture
- Comprehensive Furniture Management Services
- Furnishing and Floor Coverings
- Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals, and Services
- Temporary Administrative and Professional Staffing
- Human Capital Management & Administrative Support Services
- Office Products/Supplies & Services and New Products/Technology

- Leasing of Automobiles and Light Trucks
- Publication Media
- Sports, Promotional, Outdoor, Recreational, Trophies and Signs (Sports)
- Shipping, packaging and packing supplies
- Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response
- Buildings and Building Materials/Industrial Services and Supplies
- Professional Audio/Video, Telemetry/Tracking, Recording/Reproducing and Signal Data Solutions
- Travel Services Solutions

Note: Veterans Affairs (VA) Schedules are also listed at GSA eLibrary : 621 I – Professional and Allied Healthcare Staffing Services, 621 II – Medical Laboratory Testing and Analysis Services, 65 II A – Medical Equipment and Supplies, and much more... Visit: www.gsaelibrary.gsa.gov

GSA Multiple Award Schedules (MAS)

MAS Office Hours Monthly Webinars

gsa.gov/events to view the calendar

Register for the Monthly MAS Office Hours Webinars directly

https://gsa.zoomgov.com/webinar/register/WN_EETVm2LNRH2MeM90KqD-A

View previous MAS Office Hours webinars

<https://www.youtube.com/playlist?list=PLvdwyPgXnxxX3l6FfCXIB5GK0QKfi1EEq>

GSA MAS Questions

Email: MASPMO@gsa.gov

Current GSA MAS Contract Holders – Update on eBUY

https://buy.gsa.gov/interact/community/6/activity-feed/post/271602ff-1cd1-4019-b038-63c9742127f7/New_Interested_Feature_in_eBuy_Brings_Benefits_to_Both_Buyers_and_Sellers



ACCESSING FEDERAL CONTRACT OPPORTUNITIES (CONT.)

GSA Multiple Award Schedules (MAS)

GSA's Vendor Support Center (VSC)

<https://vsc.gsa.gov/vsc/>

How to Market to the Government

<https://www.gsa.gov/technology/it-contract-vehicles-and-purchasing-programs/multiple-award-schedule-it/sell-through-mas-information-technology/how-to-market-to-the-government>

VSC Contractor Start-up Kit

<https://vsc.gsa.gov/vsc/app-content-viewer/section/95>

GSA Logo Policy

<https://www.gsa.gov/reference/gsa-logo-policy/download-gsa-logo>

GSA Resource Videos

<https://www.gsa.gov/small-business/small-business-resources>

ACCESSING FEDERAL CONTRACT OPPORTUNITIES (CONT.)

GSA Governmentwide Acquisition Contracts (GWAC)

www.gsa.gov/gwac



8(a) STARS III: GWAC offers access to highly qualified, certified 8(a) small disadvantaged businesses. The contract has a \$10 Billion program ceiling with a five-year base period and one five-year option.



VETS 2 (SDVOSB): GWAC set-aside exclusively for Service-Disabled, Veteran-Owned Small Businesses (SDVOSB). VETS 2 is designed to meet a variety of diverse agency IT requirements, including new and emerging technologies. The contract has a \$5 Billion program ceiling with a five-year base period and one five-year option.



Alliant 2: GWAC represents the next generation GWAC vehicle for comprehensive information technology (IT) solutions through customizable hardware, software, and services solutions purchased as a total package.



Alliant 3 Request for Proposal (RFP) will be solicited no earlier than the First Quarter of Fiscal Year 2024. View the Draft Request for Proposal (RFP) on sam.gov <https://sam.gov/opp/662de9cafbdd4398af442c8bc12d59e9/vi>
[ew](https://sam.gov/opp/662de9cafbdd4398af442c8bc12d59e9/vi)



Polaris updates and next steps will be communicated through SAM.gov.

GSA Interact - Small Business GWAC Community
<https://interact.gsa.gov/group/small-business-gwac-community-interest>



ACCESSING FEDERAL CONTRACT OPPORTUNITIES (CONT.)

www.gsa.gov/OASIS

- **OASIS Unrestricted** is a Full and Open contract
- **OASIS Small Business** is a 100% Small Business Set-Aside
- **OASIS 8(a)** were developed to provide the 8(a) community expanded access to the OASIS contract program while creating more options for federal agencies to meet their 8(a) business development program goals

Core Services Include:

- Program management services
- Management consulting services;
- Logistics services
- Engineering services
- Scientific services
- Financial services.

OASIS Questions: Oasis@gsa.gov

Visit: www.gsa.gov/OASIS

- **OASIS+** is a suite of contracts that combines the scope of **OASIS**, Building, Maintenance & Operations (BMO) and Human Capital & Training Solutions (HCaTS) under one program
 - Designed to support federal agencies' procurement requirements for services-based solutions
 - Access to highly qualified contractors of all sizes from multiple industries

OASIS+ Questions: PSHC-dev@gsa.gov

Visit: OASIS+ Interact Community

<https://buy.gsa.gov/interact/community/196/activity-feed>

GSA Multiple Award Schedules (MAS)

Overview of GSA Multiple Awards Schedules (MAS)

www.gsa.gov/masroadmap

GSA MAS Solicitation

To download the GSA MAS Solicitation, please follow the instructions below:

1. www.gsaelibrary.gsa.gov
2. type "MAS" into the search bar
3. Click "MAS"
4. Click on "Contractors click here to view the current solicitation on sam.gov" box
5. Click on SOLICITATION DOCUMENT...
6. You will find the instructions in Section I. Offer Preparation Instructions and Evaluation Criteria .

GSA Interact - MAS updates and information

<https://interact.gsa.gov/groups/multiple-award-schedules>

ACCESSING FEDERAL CONTRACT OPPORTUNITIES (CONT.)

Welcome to GSA eLibrary

gsaelibrary.gsa.gov/ElibMain/home.do

GSA eLibrary

Welcome! GSA eLibrary is your one source for the latest GSA contract award information. GSA offers unparalleled acquisition solutions to meet today's acquisition challenges. GSA's key goal is to deliver excellent acquisition services that provide best value, in terms of cost, quality and service, for federal agencies and taxpayers.

GSA offers a wide range of acquisition services and solutions including a variety of tools, contract vehicles, and services to meet the customer's specific needs including Multiple Award Schedules, Governmentwide Acquisition Contracts, Technology Contracts, and Assisted Acquisition Services. For more information on what GSA has to offer, visit GSA.gov.

Search

Enter Keywords, Contract Number, Contractor/Str Name, Schedule/IDN/CWAC, or NAACID

Category Guide

- Building & Industrial
- Furniture & Furnishings
- IT Solutions & Electronics
- Law Enforcement, Fire, & Security
- Recreation & Apparel
- Services
- Travel & Transportation Solutions
- Wildland Fire & Equipment

- Disaster Relief
- Hospitality, Cleaning, & Chemicals
- Laboratory, Scientific, & Medical
- Office Solutions
- Security Solutions
- Tools, Hardware, & Machinery
- Vehicles & Watercraft
- Winter Supplies & Services

Get Quotes

GSA eBuy is an easy-to-use electronic Request for Quotation (RFQ) system designed to facilitate the request for submission of quotations.

With eBuy, getting quotes is just a click away!

Additional Information

Customers

- Training Opportunities
- FPDS-NG
- SPS
- GSA Strategic Sourcing SPAs
- Acquisition Gateway

Contractors

- FedBizOps
- Schedules Sales Query
- Vendor Support (VSC)

Quick Search

Select a Contract Vehicle

Schedule Contracts

GSA schedule contracts offer direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume (discount) pricing!

- View schedule contracts
- GSA Schedules info
- NAAC schedule/IDN crosswalk
- FPDS schedule/IDN crosswalk

Technology Contracts

GSA technology contracts cover the whole spectrum of IT solutions, from network services and information assurance to telecommunications and purchase of hardware and software.

- View technology contracts
- GSA technology contracts info

State and Local Governments

Cooperative Purchasing

Purchase IT products, services, and support equipment from Federal Supply Schedules.

- View participating vendors
- Cooperative Purchase FAQ

Disaster Purchasing

Purchase products and services to facilitate recovery from a major disaster.

- View participating vendors
- Disaster Purchasing FAQ

*** WARNING *** This is a U.S. General Services Administration computer system that is "FOR OFFICIAL USE ONLY." This system is subject to monitoring. Therefore, no expectation of privacy is to be assumed. Individuals found performing unauthorized activities are subject to disciplinary action including criminal prosecution, Privacy and Security.

10:46 AM
10/3/2019

You can use the search box by submitting terms that relate to your product or service

If you know the Schedule you want to apply to, you can select it from the quick search box

GSA Subcontracting Directory (Nationwide)

- The General Services Administration (GSA) provides a lists of large prime business contractors
- When a large business receives a federal contract over \$750,000 (\$1.5 million for construction contracts)
- Small businesses must contact prime contractors directly
- Utilize GSA's Subcontracting Directory and the [GSA eLibrary](#) to find potential large prime business contractors.

<https://www.gsa.gov/subdirectory>

Subcontracting Directory

Disclaimer

The General Services Administration (GSA) obtains the names and addresses for this listing from the Federal Procurement Data System (FPDS) when a large business receives a federal contract over \$750,000 (\$1.5 million for construction contracts).

Please note that GSA does not have the authority to require a prime contractor to use a particular small business. However, GSA's Small Business Technical Advisors (SBTAs) can provide assistance to small businesses on how to market their products and services to the prime contractors in this directory. [Locate an SBTA](#).

Contractor name

NAICS code

Vendor state

Search directory

ACCESSING FEDERAL CONTRACT OPPORTUNITIES (CONT.)

SBA DSBS [DSBS Quick Market Search](#) [TM OnLine](#)

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.
All form fields that require typing in data have "tooltips" with data format information.

NEW FEATURES FOR MOBILE USERS:
Phone number hotlinks can be used to dial the number on mobile phones.
Address hotlinks can be used to show the address in Google Maps.

This is generally a self-certifying database. The SBA does not make any representation as to the accuracy of any of the data included, other than certifications relating to 8(a) Business Development, HUBZone or Small Disadvantaged Business status. The SBA strongly recommends that contracting officers diligently review a bidder's small business self-certification before awarding a contract.

Location of Profile

States:
 Searching within a State:
 (Requires exactly one state from the State list at left.)
 Congressional District: [Help](#)
 County: [Select 1 State, then press Lookup] [Lookup Help](#)

[How to make multiple selections.](#)
 Area Code or Phone Number Initial Fragment
 Metropolitan Statistical Area [Help](#)
 SBA Servicing Office [Help](#)
 Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Ventures:
 Required (Active Certifications only)
 Required (Active Certifications and Previously Certified)
 Required (Previously Certified only)
 Not Required

Small Disadvantaged Business:
 Required (Active Certifications only)
 Required (Active Certifications and Previously Certified)
 Required (Previously Certified only)
 Not Required

HUBZone Certification:

Products & Services

Capabilities Narrative:
(none given)

Keywords:
(none given)

Performance History (References)

(none given)

UPDATE to the Dynamic Small Business Search (DSBS)

Add a Capabilities Statement Link

- SIGN IN TO SBA CONNECT TO ACCESS YOUR DSBS PROFILE
- SELECT YOUR BUSINESS FROM THE SBA CONNECT DASHBOARD
- NAVIGATE TO GENERAL AND ADD YOUR CAPABILITIES STATEMENT LINK
- VIEW YOUR CAPABILITIES STATEMENT LINK IN DSBS

Visit the link below for instructions:

<https://sbaone.atlassian.net/wiki/spaces/DSBS/pages/2742910980/Add+a+Capabilities+Statement+Link>

SOURCES SOUGHT NOTICE

What is a Sources Sought Notice?

- Method of Market Research
- Published on the sam.gov
- Invaluable for determining availability of capable small businesses, 8(a), HUBZone, Woman-Owned or SDVOSB concerns
- Provides an excellent documentation to support chosen acquisition strategy

Why Respond to a Sources Sought Notice?

- Used to identify potential sources
- For construction set aside for 8(a), SDVOSB, WOSB and HUBZone concerns
- Used to determine Small Business Set-aside -If two (2) or more Small Businesses can be determined by the Government to be capable of performing the task
- Information used to set small business subcontracting goals if the requirement is not set-aside and is over **\$750,000*** for products/services or \$1.5M for Construction

Sources Sought Notice Tips

- Outline the Company Capability Statement so that it addresses requirements in the same order provided in the Sources Sought Notice
- Relevant Past Performance means citing contracts your company has performed which involved the same or very similar scope

Minimum Requirements

Have a Unique Entity Identifier (UEI). Assigned through SAM.GOV registration.

**DUNS number has converted over to the Unique Entity Identifier (UEI) as of 4/4/22.

<https://www.gsa.gov/entityid>

Register with the System for Award Management (SAM)

<http://www.sam.gov>

Size Standards (New Table posted 3/17/23)

<https://www.sba.gov/federal-contracting/contracting-guide/size-standards>

Minimum Requirements

North American Industry Classification System (NAICS) Industry Codes

<https://www.census.gov/naics>

Small Business Administration (SBA) Business Categories -

- **Small Disadvantaged Business (SDB)**
- **8(a)**
- **Women-owned Small Business**
- **Historically Underutilized Business Zone (HUBZone)**
- **Veteran-owned Small Business**
- **Service Disabled Veteran-owned Small Business**

<https://www.sba.gov/federal-contracting/contracting-assistance-programs>

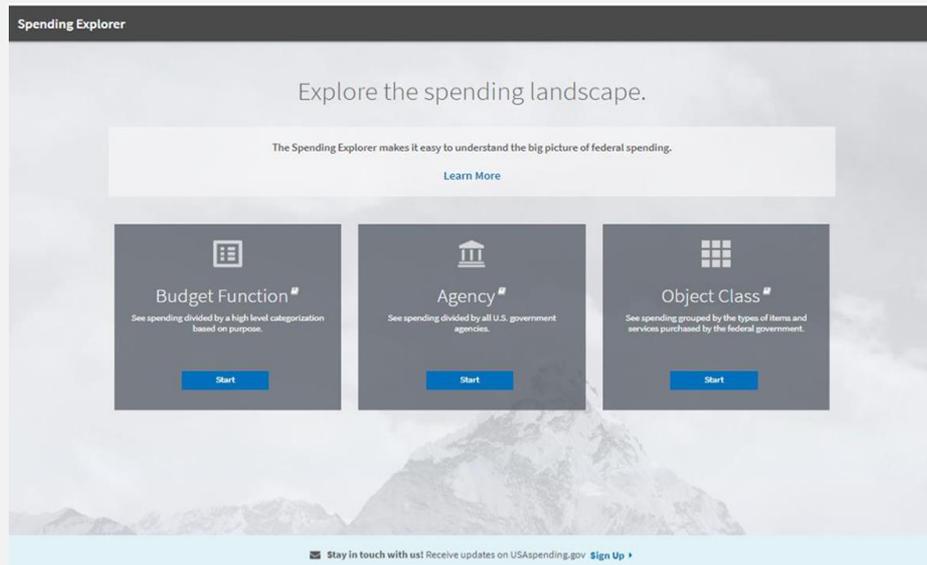
Sam.Gov includes the following:

- Contract Opportunities: (Formerly fbo.gov)
- Contract Data: (Reports only. From fpds.gov)
- Wage Determinations: (Formerly wdol.gov)
- Entity Registration: (Combined with the former beta.sam.gov)
- Entity Reporting
- Assistance Listings: (Formerly cfda.gov)



USA Spending

USA Spending is another tool that can be used for conducting marketing analysis. It is a government source for data on federal grants, contracts, loans, and other financial assistance.



The screenshot shows the 'Spending Explorer' website. At the top, it says 'Spending Explorer'. Below that, a heading reads 'Explore the spending landscape.' A sub-heading states 'The Spending Explorer makes it easy to understand the big picture of federal spending.' There is a 'Learn More' link. Below this are three main sections, each with an icon and a 'Start' button:

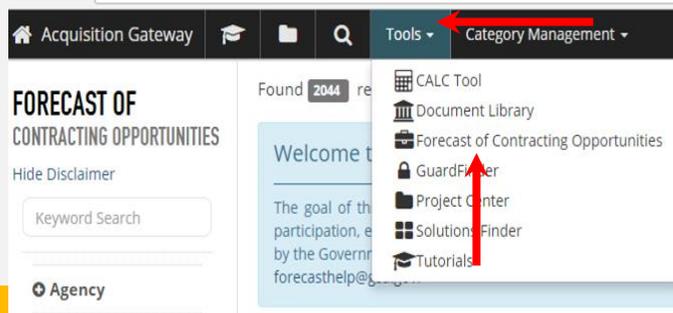
- Budget Function**: See spending divided by a high level categorization based on purpose.
- Agency**: See spending divided by all U.S. government agencies.
- Object Class**: See spending grouped by the types of items and services purchased by the federal government.

At the bottom of the interface, there is a footer that says 'Stay in touch with us! Receive updates on USAspending.gov. Sign Up'.

www.usaspending.gov

Forecast of Contracting Opportunities

How to Access the Forecast Tool:



Background:

- Focuses on acquisition planning and increases awareness of potential prime and subcontracting opportunities.
- The goal is to help both GSA buyers and vendors easily communicate around potential contracting opportunities.
- The tool includes information for GSA, Department of Interior, Department of Labor, U.S. Small Business Administration (SBA), and U.S. Office of Personnel Management (OPM)
- Forecast Website Access:
 - <https://hallways.cap.gsa.gov>
 - <https://www.fbf.gov>
(GSA, SBA, OPM, Dept. of Labor and Dept. of Interior)
 - <https://www.acquisition.gov/procurement-forecasts>
(All Federal Agencies Forecast of Contracting Opportunities)

Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY
Tools Resources Tutorials
Search Acquisition Gateway



ACQUISITION GATEWAY

A workspace for acquisition professionals and federal buyers to connect with resources, tools and each other to improve acquisition government-wide.



Top Tools

-  **Forecast of Contracting Opportunities**
-  **eBuy Open**
-  **Document Library**
-  **Solutions Finder**



COVID-19 Resources

-  **COVID-19 Acquisition Resources Hub**
Agencies can access available resources here to help with COVID-19 acquisition support activities
-  **Acquisition.gov Coronavirus Acquisition-related Information**
Acquisition.gov is a primary resource for federal government acquisition information related to COVID-19



Where Should I Start?

-  **Acquisition Gateway Update Video**
 - Check out this video to see the new changes coming to the Gateway!
-  **Need help signing in?**
 - Are you new to the Gateway?
 - Do you need help creating an account with OMB Max?



Forecast of Contracting Opportunities (Cont.)

← → 🔒 Secure | https://hallways.cap.gsa.gov/app/#/x/forecast-of-contracting-opportunities?search=236220

Acquisition Gateway | Tools | Category Management | Hi, Guest | About Us | Help | Sign In

FORECAST OF CONTRACTING OPPORTUNITIES

Hide Disclaimer

236220

- Agency
- Place of Performance
- Acquisition Strategy
- NAICS Code
- Projected Solicitation Quarter
- Contract Type

Results to CSV

Found 411 results of 2044 (Reset) Share

« « 1 2 3 4 5 ... 17 » » 25 50 100

Welcome to the Forecast of Contracting Opportunities Tool!

The goal of this tool is to provide a forecast of upcoming federal contracting opportunities. All projected procurements are subject to revision or cancellation. This tool is for planning purposes only and does not constitute a commitment by the Government to purchase the described products and/or services. Questions regarding the tool itself, contact us at forecasthelp@gsa.gov.

Search by NAICS Codes

Administrative Quarters Building

Construction of New Administrative Quarters Building at the BLM Rosebud Facility

Filter Options

Listing ID: 7417
Organization: Bureau of Land Management
Place of Performance: Rosette, UT
Minimum Value: \$544,051.00
Contract Type: Firm Fixed Price
Acquisition Strategy: Set-aside - Total Small Business

View Details

Agency: Department of the Interior
Award Status: Awarded
Type of Awardee: Total Small Business
Maximum Value: \$544,051.00
NAICS Code: 236220
Estimated Award Date (FY-QTR): 2017-3rd

Redevelopment of the Sand Flats Administrative Facility

Download to Excel

Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY Tools Resources Tutorials Search Acquisition Gateway

FORECAST OF CONTRACTING OPPORTUNITIES

Keyword Search

Found 17156 results of 17156 Share

1 of 687 25

Welcome to the FORECAST OF CONTRACTING OPPORTUNITIES

The goal of this tool is to provide a nationwide dashboard of upcoming federal contracting opportunities. All projected procurements are subject to revision or cancellation. Final decisions on the extent of competition, small business participation, estimated value, or any aspect of the procurement are made if/when a solicitation is posted to [SAM.gov](https://sam.gov). Forecast data is for planning purposes only and is not a commitment by the Government to purchase the described products and/or services. Address questions regarding a planned procurement to the point of contact listed in the record.

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Acquisition Support Services

Acquisition Support Services

Listing ID: 33610
Organization: Small Business Administration
Agency: Small Business Administration
Region:

Search for opportunities related to your key terms



Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY
Tools Resources Tutorials
Search Acquisition Gateway

FORECAST OF CONTRACTING OPPORTUNITIES

Agency

Organization

Place of Performance (State)

NAICS Code

Estimated Award Fiscal Quarter

Estimated Award Fiscal Year

Found 11911 results of 17156 [Share](#)
1 of 477

Assessing Agricultural Consumptive Use in the UCRB - Data Preparation, Evaluation, Documentation & Recommendation - Task 3

The overall objectives 1) to develop and communicate sufficient detailed information and recommendations about selected remote sensing methods from a basin-wide pilot project and 2) to compare the Blaney-Criddle and Penman-Monteith-based methods for estimating potential and actual ET from irrigated lands in the Upper Basin. Results from this work will allow the

[More](#) ▾

Listing ID: 20037
Organization: Bureau of Reclamation
Place of Performance: N/A Service , N/A
Award Status: Drafting Solicitation
Estimated Contract Value (Max.): 251K to 500K
Period of Performance:
Contract Type: Firm Fixed Price

Agency: Department of the Interior
Region: 140R40 Upper Colorado Region Salt Lake City Utah
NAICS Code: 541620
Estimated Contract Value (Min.): 251K to 500K
Estimated Award Date (FY-QTR): 2020
Acquisition Strategy/Type of Set-Aside: Set-Aside Small Business - Total
Type of Awardee: To Be Determined

[View Details](#)

IOS 90th Cyber Simulation Center II (ID07200005)

IOS 90th Cyber Simulation Center II (ID07200005)

Listing ID: 20033
Organization: FAS-Office of Assisted Acquisition Services
Place of Performance: Lackland AFB , TX
Award Status: Awarded

Agency: General Services Administration
Region: 07-Greater Southwest Region
NAICS Code: 517311
Estimated Contract Value (Min.): 20.1M to 50M

See how many results are available

View applied search term



Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY Tools Resources Tutorials Search Acquisition Gateway

FORECAST OF CONTRACTING OPPORTUNITIES

Keyword Search

Clear All

Agency

Add a filter

- Department of Labor (337)
- Department of the Interior (12904)
- General Services Administration (3715)
- Small Business Administration (43)
- U.S. Office of Personnel Management (156)

Estimated Award Fiscal Quarter

Add a filter

Estimated Award Fiscal Year

Add a filter

Acquisition Strategy/Type of Set-

Found 17156 results of 17156 Share

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Acquisition Support Services

Acquisition Support Services

Listing ID: 33610 Agency: Small Business Administration

Organization: Small Business Administration Region:

Add another filter by Agency

5 Agencies Forecasts listed

Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY Tools Resources Tutorials Search Acquisition Gateway

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FORECAST OF CONTRACTING OPPORTUNITIES

Agency
Add a filter

Organization
Add a filter

- BLM-Bureau of Land Management (8)
- Bureau of Indian Affairs (28)
- Bureau of Labor Statistics (16)
- Bureau of Land Management (361)
- Bureau of Ocean Energy Management (5)
- Bureau of Reclamation (81)
- Bureau of Safety and Environmental Enforcement (15)

Acquisition Strategy/Type of Set-Aside
Add a filter

Contract Type
Add a filter

Place of Performance: NEW YORK CITY, NY
Award Status: Planning
Estimated Contract Value (Max.): 501K to 1M
Period of Performance:
Contract Type: Firm Fixed Price
[View Details](#)

NAICS Code: 341113 (Other Computer Related Services)
Estimated Contract Value (Min.): 501K to 1M
Estimated Award Date (FY-QTR): 2023
Acquisition Strategy/Type of Set-Aside: To Be Determined
Type of Awardee: To Be Determined

HAFC FSP

Facility Maintenance

Listing ID: 35695
Organization: National Park Service
Place of Performance: Harpers Ferry Center for Media Services, WV
Award Status: Planning
Estimated Contract Value (Max.): Below 150K
Period of Performance:
Contract Type: Firm Fixed Price
[View Details](#)

Agency: Department of the Interior
Region: CO-Central Office
NAICS Code: 561790
Estimated Contract Value (Min.): Below 150K
Estimated Award Date (FY-QTR): 2023
Acquisition Strategy/Type of Set-Aside: Small Business
Type of Awardee: Small Business

HAFC FSP

Backup Generator Maintenance

Listing ID: 35696
Agency: Department of the Interior

Add another filter by
Organization



Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY Tools Resources Tutorials Search Acquisition Gateway

Found 11911 results of 17156 Share 1 of 477 25

FORECAST OF CONTRACTING OPPORTUNITIES

services

Clear All

Agency
Add a filter

Organization
Add a filter

Place of Performance (State)
Add a filter

- AK (521)
- AL (32)
- AR (111)
- AZ (375)
- CA (544)
- CO (978)
- CT (28)
- DC (1898)

Applications Development, O&M, Migration & Consolidation, GIS, and Ancillary Services

GSA, PB-ITS in support of the PBS users in all regions is pursuing services for the Applications Development, O&M, Migration & Consolidation, GIS, and Ancillary Services for the Miscellaneous Minor Applications (MMA). To provide O&M and application development of MMA's data and information. To provide GIS infrastructure and environments including resolving

More

Listing ID: 35731
Organization: CIO-Office of the Chief Information Officer
Place of Performance: New York City , NY
Award Status: Planning
Estimated Contract Value (Max.): 501K to 1M
Period of Performance:
Contract Type: Firm Fixed Price

Agency: General Services Administration
Region: CO-Central Office
NAICS Code: 541519 (Other Computer Related Services)
Estimated Contract Value (Min.): 501K to 1M
Estimated Award Date (FY-QTR): 2023
Acquisition Strategy/Type of Set-Aside: To Be Determined
Type of Awardee: To Be Determined

View Details

HAFC FSP

Facility Maintenance

Listing ID: 35695
Organization: National Park Service
Place of Performance: Harpers Ferry Center for Media Services , WV
Award Status: Planning
Estimated Contract Value (Max.): Below 150K

Agency: Department of the Interior
Region: CO-Central Office
NAICS Code: 561790
Estimated Contract Value (Min.): Below 150K
Estimated Award Date (FY-QTR): 2023

Add another filter by State



Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY Tools Resources Tutorials Search Acquisition Gateway

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FORECAST OF CONTRACTING OPPORTUNITIES

services

[Clear All](#)

Agency

Organization

Place of Performance (State)

NAICS Code

111110 (19)

111111 (1)

111130 (1)

111150 (5)

111199 (1)

111219 (1)

Applications Development, O&M, Migration & Consolidation, GIS, and Ancillary Services

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[More](#)

Listing ID: 35731
Organization: CIO-Office of the Chief Information Officer
Place of Performance: New York City , NY
Award Status: Planning
Estimated Contract Value (Max.): 501K to 1M
Period of Performance:
Contract Type: Firm Fixed Price

Agency: General Services Administration
Region: CO-Central Office
NAICS Code: 541519 (Other Computer Related Services)
Estimated Contract Value (Min.): 501K to 1M
Estimated Award Date (FY-QTR): 2023
Acquisition Strategy/Type of Set-Aside: To Be Determined
Type of Awardee: To Be Determined

[View Details](#)

HAFC FSP

Facility Maintenance

Listing ID: 35695
Organization: National Park Service
Place of Performance: Harpers Ferry Center for Media Services , WV
Award Status: Planning
Estimated Contract Value (Max.): Below 150K
Period of Performance:

Agency: Department of the Interior
Region: CO-Central Office
NAICS Code: 561790
Estimated Contract Value (Min.): Below 150K
Estimated Award Date (FY-QTR): 2023
Acquisition Strategy/Type of Set-Aside: Small Business

Add another filter by
NAICS



Forecast of Contracting Opportunities (Cont.)

ACQUISITION GATEWAY
Tools Resources Tutorials
Search Acquisition Gateway

FORECAST OF CONTRACTING OPPORTUNITIES

 Place of Performance (State)

 NAICS Code

 Estimated Award Fiscal Quarter

 Estimated Award Fiscal Year

 Acquisition Strategy/Type of Set-Aside

 Contract Type

Found **17156** results of **17156** [Share](#)

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- [Department of Labor](#)
- [U.S. Small Business Administration](#)
- [U.S. Office of Personnel Management](#)

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Acquisition Support Services

Acquisition Support Services

Listing ID: 33610
Organization: Small Business Administration
Place of Performance: Multiple , Nationwide US
Award Status: Awarded
Estimated Contract Value (Max.): 5.1M to 10M
Period of Performance:
Contract Type: Other

Agency: Small Business Administration
Region:
NAICS Code: 541611
Estimated Contract Value (Min.): Below 150K
Estimated Award Date (FY-QTR): 2022
Acquisition Strategy/Type of Set-Aside: Set-Aside - HUBZone
Type of Awardee: HUBZone Small Business

Add another filter by
Fiscal Quarter or Year

Add another filter by
Acquisition Strategy

Add another filter by
Contract Type

Don't forget to download
your results!



Forecast of Contracting Opportunities (Cont.)

FORECAST OF CONTRACTING OPPORTUNITIES

Back to Results

SSA Employee Parking Lot Security Fence & Resurface

Listing ID: 38933 ★
Description: Construction ★
Agency: General Services Administration
Organization: PBS-Public Buildings Service
Region: 06-The Heartland Region
Place of Performance: Kansas City, KS ★
NAICS Code: 236220
New Requirement or Exercise of Option or Recompete or Current Contract: New Requirement
Base and All Options/Exercised Options: N/A
Base and All Options Value/Exercised Option Value: N/A
Award Status: Planning ★
Estimated Contract Value (Min.): 251K to 500K
Estimated Contract Value (Max.): 251K to 500K
Task/Delivery Order Dollar Amount:
Current Fiscal Year Projected Obligation:
Estimated Award Date (FY-QTR): 2023
Estimated Award Fiscal Quarter: 3rd
Estimated Solicitation Date:
Link to Solicitation:
Period of Performance:
Ultimate Completion Date:
Current Completion Date:
Acquisition Strategy/Type of Set-Aside: Set-Aside - HUBZone
Contract Type: Firm Fixed Price
Procurement Method: Pre-existing Contract Vehicle - Order - Indefinite Delivery Indefinite Quantity (IDIQ)
Extent Competed: Full and Open Competition after exclusion of sources
Contractor Name:
Awarded Contract Order/Document Number:
Type of Awardee: To Be Determined
Award Type: Delivery Order ★
Point of Contact Name: Dane Anderson ★
Point of Contact Email: dane.anderson@gsa.gov
Small Business Specialist/Small Business Technical Advisor: Region 6 - Bill Strobel, Small Business Technical Advisor, 816-926-3258 ★
Additional Information:
Last Modified Date: 2022-11-17

Forecast of Contracting Opportunities (Cont.)

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Tutorials

Home > Tutorials > Forecast Of Contracting Opportunities

Forecast Of Contracting Opportunities

- Forecast Tool Overview
- Video
- Searching for Contracting Opportunities
- Filtering Contracting Opportunities
- Results View
- Sharing Opportunities

Forecast Tool Overview

Back to Tutorials Next

Acquisition Gateway Tools - Category Management - Hi, Carol Langley About Us Help Sign Out

THE ACQU A workplace connect with government

To locate this tool click the "tools" drop down at the top of the homepage.

Conduct Market Research

Manage Your Acquisition Package

Join the Community

Solutions Finder Find contracts, purchase agreements.

Project Center Collect and manage documents.

Community Discussions View the latest acquisition news and

ADDITIONAL RESOURCES

You can also, locate this tool by scrolling to the bottom of the homepage.



GSA Guidance on Section 889: Supply Chain Security



Covid 19

Section 889

Regulations ▾

Tools ▾

Policy Network



In order to combat the national security and intellectual property threats that face the United States, Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (the NDAA) prohibits the Federal Government from procuring or obtaining, or extending or renewing a contract to procure or obtain, ***“any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.”***

- Prohibiting contractors from providing covered telecommunications equipment or services unless the agency confirms that an exception applies or a waiver is granted;
- Requiring every offeror for a contract or order to represent whether or not it will provide covered telecommunications equipment or services as part of its offer and, if so, to furnish additional detail about the covered equipment or services; and
- Mandating that contractors report any covered equipment or services if discovered during the course of contract performance.

<https://www.acquisition.gov>

GSA Guidance on Section 889: Supply Chain Security

GSA

SECTION 889

Section 889 ("Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment") is part of the [Fiscal Year 2019 National Defense Authorization Act \(NDAA\)](#). There are two prohibitions in the legislation, Part A and Part B.

Effective August 13, 2019, the Government cannot obtain (through a contractor or other instrument) certain telecommunications equipment or services produced by the following companies and their subsidiaries and affiliates:

- Huawei Technologies Company
- ZTE Corporation
- Hytera Communications Corporation
- Hangzhou Hikvision Digital Technology Company
- Dahua Technology Company
- And any subsidiaries or affiliates of the listed companies.

GSA Guidance on Section 889: Supply Chain Security con't

GSA

SECTION 889

Section 889 ("Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment") is part of the [Fiscal Year 2019 National Defense Authorization Act \(NDAA\)](#). There are two prohibitions in the legislation, Part A and Part B.

- 889 Part B is effective August 13, 2020; the Government cannot contract with an entity that uses these telecommunications equipment or services.
- 889 Part B applies to every sector: (automotive, banking, building services, construction, general supplies and services, etc.)

No matter what your company makes or sells, as of August 13, 2020, any technology your company uses must be checked to ensure that it does not include banned components.

SMALL BUSINESS RESOURCES

APEX Accelerators

(Formerly Procurement Technical Assistance Center- PTAC)

Training and counseling on marketing, financial, and contracting

<https://www.aptac-us.org/>
<https://www.apexaccelerators.us/>

Small Business Administration (SBA)

- Procurement Center Representatives (PCRs) - <https://www.sba.gov/contracting/resources-small-businesses/pcr-directory>
- SBA Business Development Centers – <https://www.sba.gov/tools/local-assistance/sbdc>
- Get free and confidential mentoring by former CEOs through SCORE - <https://www.score.org>

SMALL BUSINESS RESOURCES (Cont.)

- No charge to apply
- Free help from SBA resource partners
- SBA will not contact you first
- SBA will not solicit you for your tax ID number, SSN, or banking information
- Beware of anyone who contacts you first, wants your private information, says you need to pay them, or tells you they can get you a loan
- Please check with your local SBA office representative if you think you've been scammed or want to check anything out

SCAMS AND FRAUD RESOURCES

- Department of Health and Human Services [warns about Medicare scams](#)
- Federal Deposit Insurance Corporation [warns consumers about potential scams](#)
- Social Security Administration [warns Americans about fraudulent letters threatening the suspension of Social Security benefits](#)
- U.S. Postal Inspection Service tips for [avoiding and reporting fraud](#)

Cybersecurity and Infrastructure Security Agency (CISA) Cyber Scams:

<https://www.cisa.gov/be-cyber-smart/common-scams>

SMALL BUSINESS RESOURCES (Cont.)

- GSA OSDBU: <https://www.gsa.gov/small-business>
- Public Building Services (PBS): <https://www.gsa.gov/pbs>
- Federal Acquisition Service (FAS): <https://www.gsa.gov/fas>
- GSA “For Businesses”: <https://www.gsa.gov/forbusiness>
- Multiple Award Schedule (MAS) Solicitation: <https://sam.gov/opp/d8dfc87dd4cb246f4c5fae066d0b0ef9/view>
- GSA MAS Roadmap: <https://www.gsa.gov/buying-selling/purchasing-programs/gsa-multiple-award-schedule/mas-roadmap>
- GSA eOffer/eMod: <https://eoffer.gsa.gov/>
- GSA Interact: <https://interact.gsa.gov/>
- GSA Forecasting of Contracting Opportunities (FCO): <https://www.fbf.gov>
- All Federal Agency FOC sites: <https://www.acquisition.gov/procurement-forecasts>
- GSA Subcontracting Directory: <https://www.gsa.gov/subdirectory>

RECAP



- Glossary of Terms
- GSA OSDBU Overview
- Agency Overview
- Accessing Federal Contract Opportunities
- Forecasting of Contracting Opportunities
- Guidance on Section 889: Supply Chain Security
- Small Business Resources & Events



Question and Answer

Kimberly Hutchinson and Mylethea Green
Small Business Specialists
Office of Small and Disadvantaged Business Utilization (ES3)
U.S. General Services Administration
Great Lakes, Region 5 (IL, IN, OH, MI, MN, WI)

Email: kimberly.hutchinson@gsa.gov

Office: (312) 353-1889

Email: mylethea.green@gsa.gov

Office: (312) 428-0333

GSA Small Business Website:

<https://www.gsa.gov/small-business>

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